



## Economic Development Board

Stanwood Fire Station  
Conference Room  
8117 267<sup>th</sup> Place NW, Stanwood, WA 98292

Meeting information is posted online at  
<https://stanwoodwa.org/>.

Friday, March 15, 2024, at 7:30 AM

1. Receive the Minutes of the February 16, 2024 Meeting
2. History of Downtown Planning
3. 88<sup>th</sup> Avenue Arch Banner Submissions
4. Economic Development, Marketing, Overview and Assessment
5. Business License Analytics
6. Roundtable Discussion
7. EDB Next Meeting on April 19, 2024

**February 16, 2024 Economic Development Board  
Minutes**



## Economic Development Board Minutes Meeting Minutes Friday, February 16, 2024 | 7:30 am

**Economic Development Board Members Present:** Les Anderson, Camrie Ingram, Paul Brar, Teresa LaFleur, David Pelletier, Dustin Dekle

**Staff Present:** Patricia Love, Tansy Schroeder, Niki Stachila, Audrey Rotrock

**Others Present:** Dan Nelson of Designs Northwest

Les Anderson called the meeting to order at 7:31 a.m.

### 1. **Receive the Minutes of the January 19, 2024 Meeting**

The minutes from the January 19, 2024 were unanimously approved with one spelling correction requested.

### 2. **Election of New Chair and Vice Chair**

Les Anderson agreed to be the Chair for another year, and Teresa LaFleur volunteered to be the Vice Chair. All approved.

### 3. **Business License Analytics**

The Board would like to see all new City businesses each month in the analytics.

### 4. **Year in Review**

Board members had the following questions:

- Do the “Single Family / Townhouse Residential Units Issued” include low-income housing? Up to this point, the City has not been tracking this.
- Is the City going to allow higher density on properties? City Council prefers to have full density on properties. Many projects come in at less than full density.

### 5. **Storefront Improvement Program – Pure Smoke**

The City received an application from Pure Smoke for signage, outdoor seating area improvements, and painting of the building façade. The Board appreciates the historical preservation proposed in the project. The canopy for rain protection will be a benefit as the City needs more outdoor dining options. This storefront improvement will drive more traffic to the west end of town. The Board approves sending this application to Council.

### 6. **Project Status Update and Next Steps**

City Beautification Project – West End Gateway: The gateway will be placed where there is the most Right-of-Way space.

West End Traffic Calming: The City could use meltable concrete for the raised medians that allows large vehicles to drive over.



## Economic Development Board Minutes Meeting Minutes Friday, February 16, 2024 | 7:30 am

2024 Beautification Projects: The Mayor would like to install a Readerboard sign on the east end of town to announce activities and events happening in the City. Readerboard signs could be cost prohibitive, so additional options will also be considered. The Board would prefer this sign on the far east end of town as opposed to the west end.

### 7. Roundtable Discussion

- Increase social media marketing to encourage residents to shop local in Stanwood.
- The Board would also like to see more holiday season events and lights to bring more people to town.

### 8. EDB next meeting on March 15, 2024

**Adjourn: 8:55 am**



**March 15, 2024**

**Staff Report**

## Downtown Planning, Vision and Supporting Documents

There was conversation at the previous Economic Development Board Meeting about the City of Stanwood’s vision for downtown. We are pleased to share that the city has invested a significant amount of time and effort over the last 20 years into creating a vision for downtown with multiple planning documents being produced between 2010-2020.

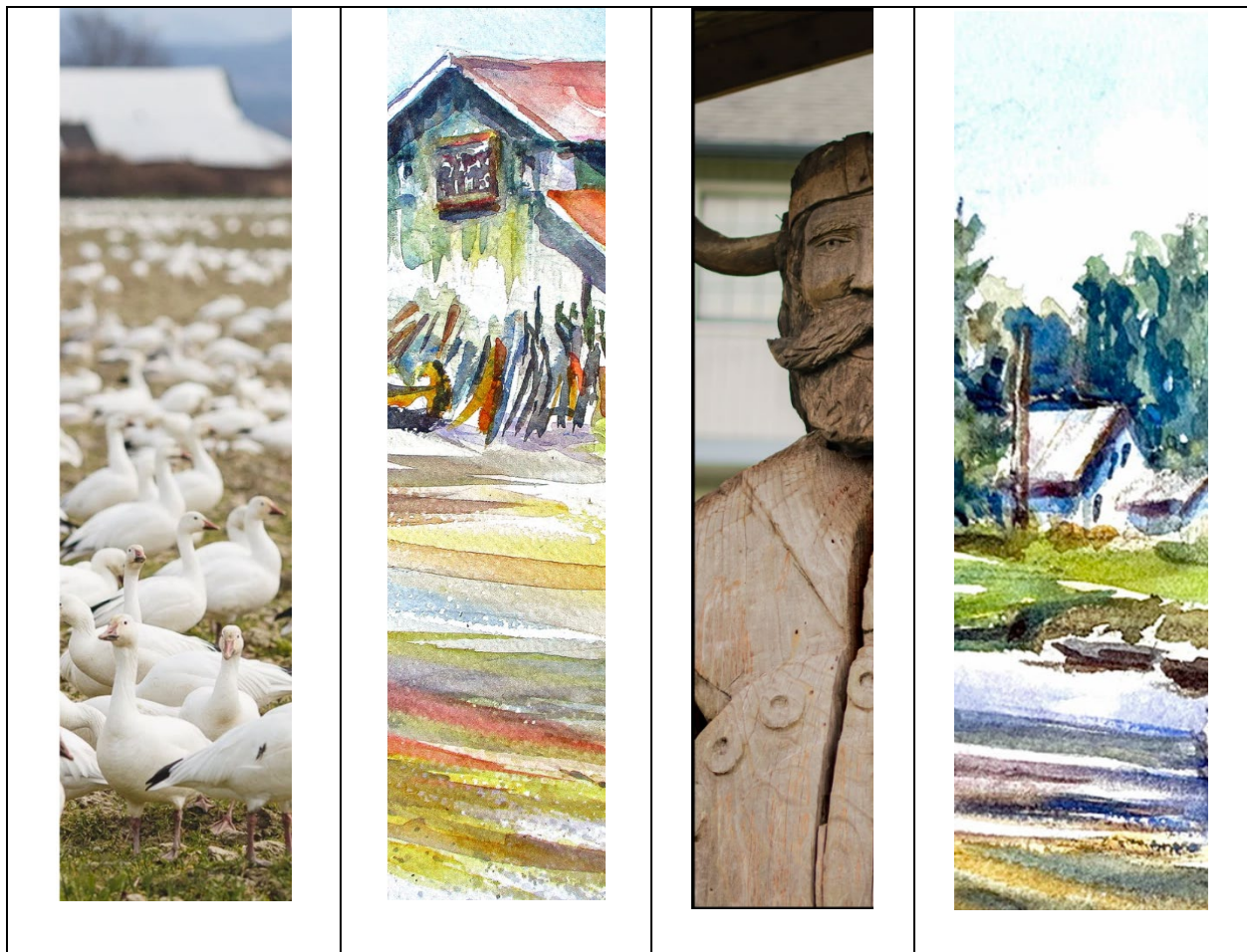
Previous planning efforts are summarized in the table below, with several documents being linked for additional information. Community Development Director, Patricia Love, can provide the Board with a more detailed overview of the city’s long-term plan and vision during the April Economic Development Board Meeting.

Plan	Year Adopted	Planning Priorities
<a href="#">Economic Development Action Plan</a>	2010	<ul style="list-style-type: none"> <li>• Engage and organize stakeholders</li> <li>• Invest in downtown beautification</li> <li>• Build on the train station as a focal point for downtown revitalization</li> <li>• Connect the eastern and western nodes of downtown</li> <li>• Demarcate downtown and make it accessible</li> </ul>
<a href="#">Sustainable Design Assessment Team (SDAT): Destiny by Design</a>	2012	<ul style="list-style-type: none"> <li>• Water management and flooding mitigation</li> <li>• Downtown and village revitalization</li> <li>• Economic development strategies</li> <li>• Sustainable urban design</li> <li>• Transportation and connectivity</li> </ul>
<a href="#">Downtown Subarea Plan</a>	2015	<ul style="list-style-type: none"> <li>• Promote downtown as the heart and core of the community</li> <li>• Recognize and designate east and west districts as the historic downtown</li> <li>• </li> </ul>
<a href="#">City Beautification Program and Action Plan</a>	2020	<ul style="list-style-type: none"> <li>• <b>Implement</b> previous downtown planning efforts</li> <li>• Outline a 6-year budget to accomplish downtown projects based on key elements</li> </ul>

## Business Licenses

In February, Stanwood received three new City business licenses (brick and mortar), five Home Occupation license applications, and 24 Non-Resident business licenses. The three new City business licenses were for the new Money Saver Storage, a tattoo artist, and a new restaurant. The Home Occupation licenses included some retail licenses, a handyman, and a home office. The non-resident business licenses included businesses such as equipment rental, heating and air conditioning repair and installation, contractors, and landscapers. See the attachment for further detail.

## 88<sup>th</sup> Avenue Arch Banner Submissions



Over the last 10 years, the city has adopted several economic development strategies to promote the vitality of Stanwood's Main Street business districts and neighborhoods. A substantial amount of community volunteer effort went into crafting a vision for Stanwood's future. Using guidance from this work, the City Council adopted the City Beautification Action Plan via Resolution 2020-14 on December 10, 2020. One element of the City Beautification Action Plan is Wayfinding Signage

which includes design and installation of decorative/seasonal banners in the downtown and uptown districts. The city has partnered with the Stanwood Camano Arts Advocacy Commission (SCAAC) to implement the Banner Program, which features the work of local artists in Stanwood and Camano.

SCAAC recently did a call for art for the 88<sup>th</sup> Avenue Arch. Applicants were asked to submit designs for the 88<sup>th</sup> Avenue Arch which will feature vertical banners on each column of the Arch. SCAAC received over 100 submissions. SCAAC's Banner Review Committee is reviewing the banners the week of March 11 and will provide recommendations during the April Economic Development Board Meeting.



### About SCAAC

Stanwood Camano Arts Advocacy Commission (SCAAC) builds community by partnering, educating, celebrating, and advocating for the arts. Formed in 2017 as a hub for our local artists to meet, collaborate and coordinate calendars, SCAAC has grown into an active organization working to integrate art into all aspects of the community. SCAAC has partnered with the City of Stanwood to facilitate, coordinate, and manage calls for art, develop public art policies, and ensure fair compensation for artists.

## Economic Development, Marketing, Overview and Assessment


During the February Economic Development Board Meeting, there was discussion about increasing social media marketing to support local businesses.

The city is beginning its work on the 2025/2026 biennial budget and would like to have an open conversation with the Board about all economic development marketing efforts that are currently in place to assess what is working well, identify areas for improvement and explore future opportunities. Insights shared during the March 15 meeting will guide staff in determining marketing strategies and tactics to include in the proposed 2025/2026 budget.

The report below, provides a detailed overview of marketing strategies that are currently being deployed to support businesses and tourism for both Stanwood and Camano Island.

### Discover Stanwood Camano Tourism Brand



	<p>It's important to note that Discover Stanwood Camano (DSC), is the primary avenue through which the City promotes local businesses and tourism. DSC is the City of Stanwood and Camano Island's tourism brand and is managed by city staff. The objective of DSC is to foster economic growth by encouraging residents and visitors to choose Stanwood and Camano Island as their destination(s) of choice for shopping, dining, recreating and doing business. Discover Stanwood Camano was originally called Discover Port Susan and was rebranded in 2018.</p>
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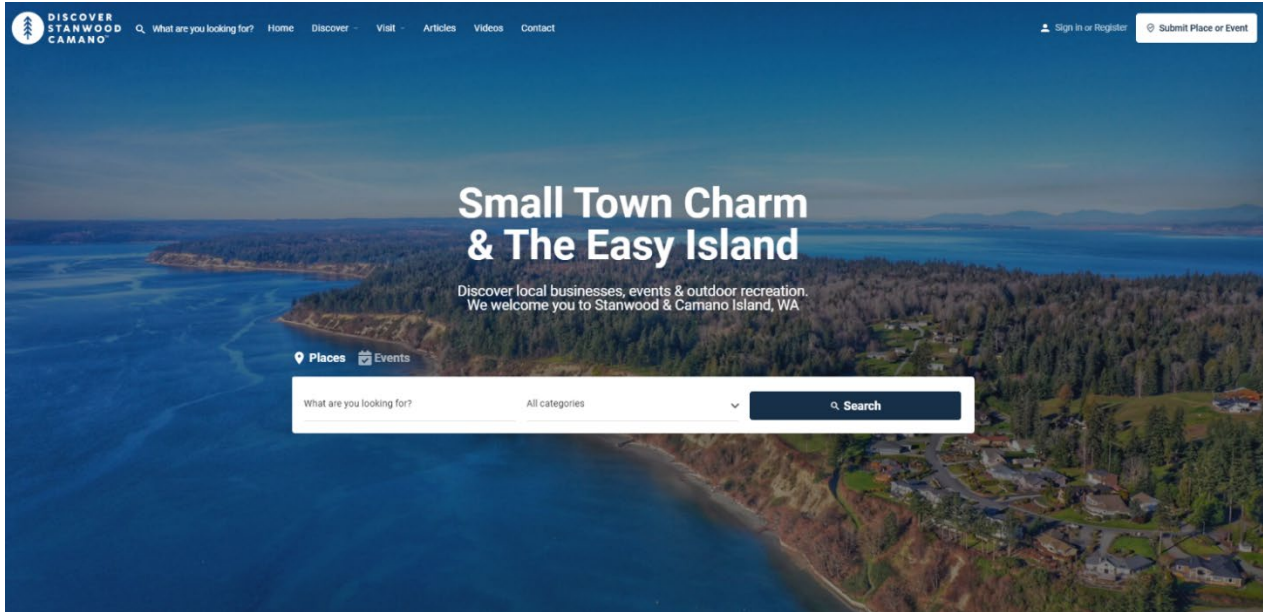
### Current Discover Stanwood Camano Marketing Efforts

#### Discover Stanwood Camano Website

Discover Stanwood Camano does have a [WordPress website](#). The website has a community calendar that highlights upcoming events and activities in the area, as well as a search bar on the homepage that allows website visitors to look for events, businesses, services, things to do, etc. The DSC website also features blog posts, an eNewsletter signup section, tourism videos and a contact page.

The website is a community-ran website. What this means is that organizations are able to post upcoming events, services and information directly to the site. Every week, city staff reviews content that users draft and submit and then approves it. Once approved, information becomes visible on the site. The approval process prevents spam and irrelevant information from appearing on Discover Stanwood Camano and ensures that content is accurate.

There have been 26,741 visits to the website over the last month. Visits are quite literally the number of times that the website has been visited. These analytics do not tell us how many unique, or different visitors, have access the site over the last 30 days. Without having anything to compare these numbers to, it's difficult to say what this indicates. Staff will continue to monitor analytics each month to provide additional context.



Benefits	Considerations
<p>A website is a crucial tool that every brand and organization should have. The DSC website is user-friendly, mobile responsive, meaning easy to navigate on a cell phone, branded, and professional. It acts as a tourism brand site should in that it provides information about events, lodging, services, etc.</p> <p>Being that DSC is a community-based website, meaning it relies on organizations and individuals to update and post information, it is somewhat low-maintenance (the work is spread out, rather than one individual being responsible).</p> <p>It provides businesses with a free space to advertise services and events.</p> <p>The site appears at the top of search engines, also known as search engine optimization, which means it is easy to find and access when people are using browsers like Google or Internet Explorer to look for information about Stanwood or Camano Island.</p>	<p>For the website to remain current, organizations need to maintain the information that they have already posted such as details about their business -hours, location, services. It is also important that organizations know about DSC and continue to use it as a space to advertise services and events. If groups stop adding information to Discover Stanwood Camano, the site will become outdated and irrelevant. According to some comments in the community, people still do not know about the DSC website.</p> <p>There are many features of the website that are not currently being utilized due to a lack of staff capacity. The blog is not being regularly updated, newsletter subscribers are not being communicated with and new videos are not being published. There are also no business or event spotlights on the homepage. Marketing tactics like these could increase the number of people engaging with the website, and with the DSC brand overall, but require time and resources.</p>

### Associated Costs and Fees

The city has a contract with Puget Sound Tech to manage the backend of the website (maintenance and retainer fees) and spends roughly \$10,000 each year to maintain that contract.

### Social Media Channels

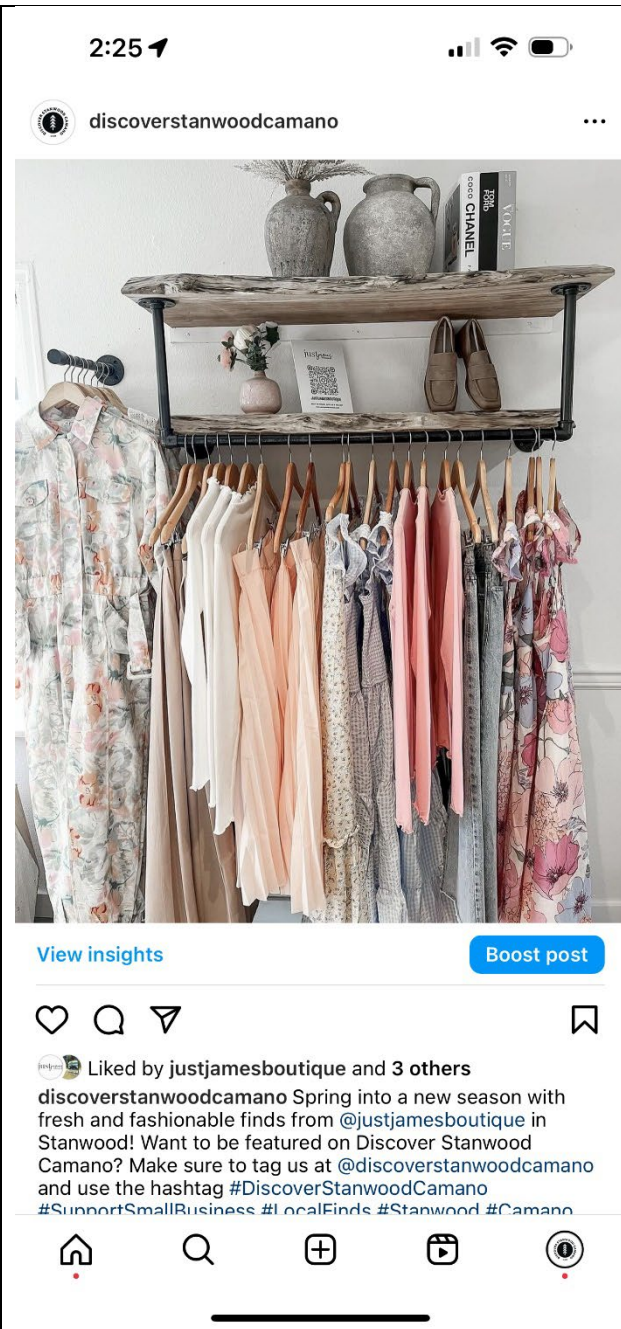
Social media channels are online networks that make it easy to connect with family, friends, businesses and community.

Discover Stanwood Camano has [Facebook](#), [Instagram](#), [Twitter](#) and [YouTube](#) accounts. Staff publish content to Facebook and Instagram two to three times a week, depending on capacity. Posts are always economic development related ranging from local business spotlights to information about popular destinations and upcoming events. Staff leverage the latest best practices for social media such as keeping copy brief and conversational, using photos, tagging businesses, including locations and leveraging popular hashtags.

The city also encourages local businesses to tag [@discoverstanwoodcamano](#) to have their information featured on DSC's Facebook and Instagram accounts. When a business does tag [@discoverstanwoodcamano](#), city staff receives a notification, which grants the city permission to share their content – find samples on the next page.

Staff are not currently posting to Twitter (X) due to the nature of the platform and the low return on investment. Twitter is used for short, newsworthy snippets of information. The media, often use Twitter to stay informed about incidents or emergencies. To date, Discover Stanwood Camano has 252 Twitter (X) followers, which is not a large number. Twitter was recently bought by Elon Musk and renamed X. Elon plans to take the social media network in new direction – the future of Twitter (X) is unknown. Meta, the owner of Facebook and Instagram, recently created Threads, a social media platform that mimics the traditional version of Twitter. Signing up for a DSC Threads account may be worth considering in the future. Staff are open to recommendations from the Board for Twitter (X) and Threads.

As mentioned, DSC also has a YouTube account. YouTube is a platform specifically meant for sharing and viewing videos. DSC has several tourism-related videos on its YouTube channel. Due to staff capacity, no new videos have been uploaded in the last three years. Video is increasingly becoming one of the most popular ways to consume information and should be considered when reflecting on marketing tactics.



As shown above, Just James Boutique tagged [@discoverstanwoodcamano](#), allowing city staff to share their content directly to Discover Stanwood Camano's social media accounts. Sharing content as shown above helps gain extra exposure for local businesses.

Advantages	Considerations
<p>Social media is a relatively easy, effective and inexpensive tool to support local businesses and tourism. Social media is a daily part of life for many people and should be leveraged by businesses to connect with target audiences.</p> <p>Roughly 4K people already follow the DSC Facebook account and 1.6K people follow the DSC Instagram account. Followers are similar to subscribers. They are users who have “opted in” to see the content that an agency posts and shares. The more followers an organization has, the more people there are to interact and reshare whatever is being posted. Staff will continue to monitor followers each month to see if these numbers increase.</p> <p>Discover Stanwood Camano’s channels are active with 1-2 economic development-related posts being published each week, along with information being shared via Instagram Stories. Stories are photos and videos that disappear after 24 hours. They can be thought of as “daily highlights.”</p>	<p>While DSC does have a social media presence, current marketing efforts are not as robust as they could be. Like anything, social media marketing is scalable. Many of the posts for DSC get anywhere from 2-50 likes and a majority of followers are local, residing in Stanwood, Camano, Marysville and Arlington. As a tourism brand, DSC, should also be attracting a percentage of “out of town” followers. Some ways an organization can enhance its social media presence include:</p> <ul style="list-style-type: none"> <li>• Posting quality content frequently</li> <li>• Providing call to action links driving viewers back to the website</li> <li>• Investing in paid social media marketing: Facebook and Instagram offer several ways to “pay” for engagement (likes, shares, comments, link clicks). Social media ads can be effective when done right, which often requires hiring someone with social media marketing expertise.</li> <li>• Posting human-centric videos and photos: Images and video highlighting people often get high engagement levels, meaning link clicks, likes, shares, etc.</li> <li>• Investing in social media influencers: Influencers are people with large followings on social media who can be paid to advertise a service, place or product.</li> <li>• Leveraging Instagram and Facebook Stories and Reels. Reels are videos that can be posted to Instagram and Facebook. Meta’s algorithm often results in high levels of engagement for Reels. The “algorithm” controls what types of content populates on people’s social media feeds (what types of things they see while scrolling on their account).</li> </ul> <p>Strategies like these while effective, require adequate resources, staffing and budget. It’s also worth noting that while important, social media is not the only marketing tool available.</p>

**Associated Costs and Fees**

The city does not currently have funds allocated for social media. Other than staff time, there are no costs or fees associated with Discover Stanwood Camano’s social media platforms.

**Rack Cards**

Informational rack cards are printed each year and are distributed to local businesses and community locations throughout Stanwood and Camano Island. They are printed on cardstock, are double-sided and are roughly 3.5X8.5 inches in size. Staff are working with the city’s printer to determine how many rack cards can be printed this year with a budget of \$7,000.

Advantages	Considerations
<p>Provide businesses and organizations with collateral to hand out at events while interacting with customers, visitors, event goers, etc.</p> <p>Gives community members something physical to take home and provides a scannable QR code.</p>	<p>Printing can be costly. It is also difficult to know what the actual return on investment is for a print piece like this.</p> <p>Many people throw away print collateral when distributed at events.</p>

**Associated Costs and Fees**

The city has a \$7,000 budget to pay for rack card printing each year.

	
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**Travel Magazine**

Every year, the city reserves ad space in the [Northwest Travel and Life Magazine](#), a bi-monthly tourism magazine that has roughly 31,000 subscribers. 120,500 copies are printed each edition. Of those copies, 43,000 are distributed to newsstands, 18,000 are distributed to hotels and resorts, 25,000 are distributed at airport terminals, and 3,500 are distributed at events. According to Northwest Travel and Life, 83% of their readers are influenced by something they read in their magazine. Note, Northwest Travel and Life has several ad packages that the city can invest in including a \$3,000 digital advertising package for advertising on digital channels like their website and social media accounts.

Advantages	Considerations
<p>Northwest Travel and Life’s target audience aligns with Discover Stanwood Camano’s target audience – tourists interested in exploring the Pacific Northwest.</p> <p>Advertising with Northwest Travel and Life is one way for DSC to reach “out of town” audiences – something that is not currently being achieved through DSC’s digital platforms like social media.</p>	<p>It’s difficult to know the return on investment with print advertisements.</p> <p>Advertising through Northwest Travel and Life is costly. Looking at other tourism magazines and procuring quotes may be worth consideration.</p>

Associated Costs and Fees
<p>Every year, the city spends \$10,000 for two full page ads, one in the summer and one in the fall, and an eNewsletter article in the summer to help promote community events. eNewsletters are digital newsletters that are sent to a list of subscribers via email each month.</p>

Here is a sample of a past full page advertisement:



## 1-5 Billboard Program

The city typically reserves billboard slots for the Stillaguamish Digital Billboard that is located South of Exit 206. The digital billboard is a shared space that is divided up into nine rotational slots. Each rotational slot is 8 seconds and then the billboard rotates to the next slot and so on. The city reserves a full slot for June, July and August to help promote events and tourism. In 2023, the city paid for 12 billboard slots with 3 to 4 billboard ads being displayed each month. Roughly 51,000 vehicles drive past the I-5 billboards every day.

Advantages	Considerations
<p>This billboard gets a lot of visibility. Three months of ad space means 1.4M vehicles will drive by. Note, many of these vehicles may be repeat vehicles commuting on the interstate.</p> <p>The billboards are close to Stanwood and Camano which may incentivize travelers to hop off exit 212 to explore the area.</p>	<p>It's difficult to know the return on investment with physical billboards. Billboard readers have little time to digest information.</p> <p>Reserving billboard space is costly, many vehicles may not see the billboard since there are nine, eight second rotational slots.</p>

Associated Costs and Fees
<p>Every year, the city budgets \$8,500 for billboard space.</p>



**Cavalero Beach**

DISCOVER STANWOOD CAMANO™

Discover your adventure in Stanwood Camano

**EXIT 212**

DISCOVERSTANWOODCAMANO.COM



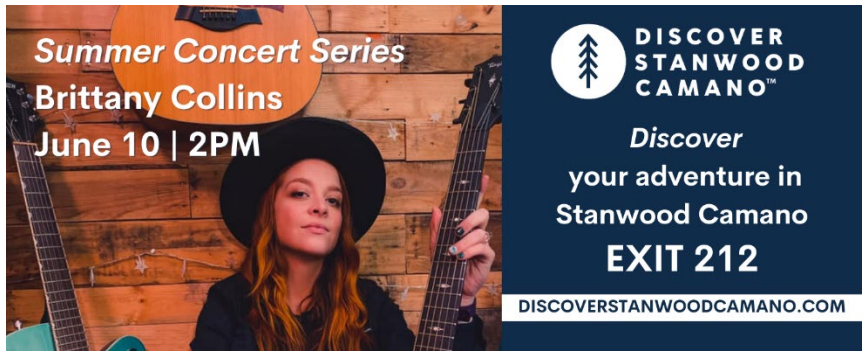
**Stanwood Farmers Market**  
Fridays 2-6pm

DISCOVER STANWOOD CAMANO™

Discover your adventure in Stanwood Camano

**EXIT 212**

DISCOVERSTANWOODCAMANO.COM



**Port of Seattle Tourism Spotlight SEA Airport Advertising Program**

Twice each year, the city applies for the Port of Seattle Airport Advertising Program to be awarded ad space at SEA International Airport. The Spotlight Program reserves 10% of total available advertising space at SEA International Airport for cities, counties, port authorities and non-profits to advertise, on a quarterly basis, their event, region, or destination. The Port covers the cost for reserving the advertising location and awardees pay for production, installation, and taxes. The city was awarded ad space for 2023 and for the first half of 2024. The application period for Q3 and Q4 of 2024 will be opening soon.

SEA International Airport has over 45.6M passengers, is the 11<sup>th</sup> busiest airport in North America, features 91 domestic non-stop destinations, 28 international non-stop destinations and is home to 31 airlines.

Advantages	Considerations
<p>Terminal advertisements get a lot of visibility, especially in an airport where people may be waiting several hours for their flight.</p> <p>This program is one way for the Discover Stanwood Camano brand to reach out of town visitors, many of which, may have a vested interest in travel and exploration.</p>	<p>As mentioned, when it comes to print, it is difficult to know what the return on investment is.</p>

Being that this is a grant program, the city saves a lot of money on advertising every time it's awarded space.

**Associated Costs and Fees**

In 2023, the city paid approximately \$2,316 for four ads, one ad for each quarter



## Additional Considerations

As the Board can see, there are a number of marketing efforts being done to bring tourism and additional business to Stanwood via the Discover Stanwood Camano brand. That said, there are marketing strategies that can be expanded on, added or prioritized with adequate funding and resources, such as:

- **Blog posts:** Blogs are online articles that include links to websites as well as advertisements to help gain exposure for local businesses and events. Blogs can focus on a number of topics such as business spotlights, must-see destinations, recreational activities, etc. [You can find past DSC blog posts here.](#)
- **Email marketing:** The website has an email subscription list. Subscribers could be receiving monthly or even bi-monthly eNewsletters with the latest tourism and destination information. This is currently a missed opportunity but does require adequate resources.
- **Videos:** Many consumers, especially younger audiences are getting their information through short, easily digestible videos such as social media Reels and YouTube clips.
- **Social media marketing:** Many brands pay for social media ads as well as influencers to help spread the word about services, products, programs, and events.
- **Daily social media posts:** The more quality content that is consistently posted on social media channels, the better an organization's engagement with its target audiences will be. With that in mind, capturing, editing, and sharing quality content each day takes a lot of time and resources.
- **Digital advertising:** Businesses can pay to have digital ads displayed on websites and search engines. This is a strategy that Discover Stanwood Camano has not yet attempted or investigated.
- **Print magazine:** Many surrounding tourism brands such as Discover Anacortes print and distribute magazines each year. This is something that was done several years ago when Discover Stanwood Camano was Discover Port Susan. Staff can look at the return on investment and cost of a magazine if this is something the Board is interested in pursuing.
- **Photo Library:** Having a library of recent, high-resolution photos, in addition to video, is crucial for both print and digital marketing efforts. It does appear that a photography project, in partnership with the Stanwood Area Arts Commission was done in 2023 to help promote Stanwood and Camano Island.

The city is also open to finding ways to support local businesses through the City of Stanwood's communications channels. One option for example, is for the city to begin including a business spotlight in each edition of the City Scene Newsletter, which is sent to 4.5K households every quarter.

## Open Discussion

As the city begins its work on the 2025/2026 budget, staff would like to hear the Board's thoughts on current and future marketing efforts. Below are questions for the group to reflect on and discuss during the Economic and Development Board Meeting:

- What marketing efforts are working well?
- What are some areas for improvement?
- Are there future opportunities that you would like the city to explore?
- Additional comments?

## **February Business Licenses**

**February 2024 Business Licenses**

<b>City Businesses</b>	<b>Business Description</b>
Money Saver Storage, LLC	Real Estate Investment, Real Estate Rental - Commercial, Real Estate Rental – Long Term Residential (over 30 days).
Mark Skin Tattoo	Tattoo Artist.
Sen (Restaurant)	Restaurant.
<b>3</b>	<b>Total</b>

<b>Home Occupations</b>	<b>Business Description</b>
MCGEES LEMONADE	Retail, General.
APEX CONSTRUCTION & REMODEL LLC	Remodeling, Construction, Floor Installation, Floor Refinishing, Resilient Floor - Install, Repair.
DD RANCH SOAPS	Artwork & Handicraft, Soap Making.
SHAYS SUPERIOR SERVICES (Handyman)	Handyman.
R&R AUTO REPAIR	AUTOMOTIVE REPAIR
<b>5</b>	<b>Total</b>

<b>Non-Resident</b>	<b>Business Description</b>
1084363 BC LTD	Not listed
SNOHOMISH COUNTY DUMPSTER RENTALS LLC	Equipment Rental, Solid Waste Disposal.
MARR'S HEATING & AIR CONDITIONING, INC.	HEATING, AIR CONDITIONG, SHEET METAL.
SHELBY MANAGEMENT LLC	Business Consulting.
BLUE IRON OAK LLC	Video Editing, Sports Agent, Gardening, Produce / Fruit Stand.
RUBENSTEIN'S	FLOORING AND INSTALLATION
MARIE'S BEES	Honey, Honey Candy, Beeswax Wraps
INSIGNIA SIGN & RE-IMAGING	Insignia is a sign wholesale and installation company that provides products and services to various industries within Washington State.
MAID ON THE GO	Janitorial, House Cleaning, Errand Service, Solid Waste Disposal.
ORCUTT CONSTRUCTION	Contractor, Construction.
CUDDLES AND MILK	LACTATION CONSULTANT OFFERING FEEDING SUPPORT FOR NEW PARENTS
TAMPS ROOFING & CONSTRUCTION LLC	Roofing.
MR. SPEECHY FOOTBALL	A FLAG FOOTBALL LEAGUE FOR KIDS AGES 4-13. SOME FLAG FOOTBALL ACCESSORIES LIKE VELCRO PATCHES, HATS, AND SUNGLASSES MAY BE SOLD AS WELL.
GEOTEST SERVICES, INC.	Engineering Consultant, Environmental Consulting.
HAMBLEN & SONS	Plumbing - Install, Repair, Plumbing Fixtures, Parts and Supplies.
STILLWATER 2 LLC	Contractor, Construction.
IRON COMPACT LLC	Management Consultant.
ANDERSON PLUS LLC	Construction, Remodeling.
GREEN DREAMS QUALITY LANDSCAPING	LANDSCAPING 5/11 LANDSCAPE & MAINTENANCE
JABA DISTRIBUTION INC	DELIVERY OF BIMBO PRODUCTS TO GROCERY STORES AND MINI-MARKETS. VIA TRANSPORTATION
WYATT WORKS LLC	Computer Consulting, Computer Repair.
MAPLE LEAF REAL ESTATE, LLC	RENTAL MANAGEMENT
PRO DEMO LLC	Construction, Construction Estimates, Demolition - Construction, Equipment - Construction.
WOODY'S PLUMBING NW LLC	Plumbing - Install, Repair.
<b>24</b>	<b>Total</b>